



17 November 2021

AGREEMENT TO SUPPLY LEADS

I Hayley Evans from Evans Financial Services agree to buy leads and insurance enquires from Fly Me High Limited (John McCarthy - owner and Iryna Denysova - employee).

I have supplied my document of disclosure which shows my authorised with the various insurance companies. This gives me the authority to sell and represent their products. My FSP number allows me to deal with the end customer and give advice on the various insurance companies and products they sell.

My FSP registration number 753871

VIEW GOVERNMENT FSP

https://fsp-app.companiesoffice.govt.nz/orp-fsp-register/viewInstance/view.html?id=757b371f1b6eec44bad4008937136b8faad5879dda940f15&_time_stamp=12663289141045542

I confirm I deal with the end user (the Customer) and the insurance companies (as listed in my Document of Disclosure) supplied to you (attached)

I also give you permission to charge me and my company \$59 plus GST to qualified enquires from your company.

I can be contacted to verify this agreement I have with Fly Me High and the insurance companies I represent to market and sell on their behalf - +64 21 599 501

FLY ME HIGH LIMITED

DocuSigned by:

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Evans Financial Services
Hayley Evens

48 Enterprise Street
Birkenhead
AUCKLAND 1024
New Zealand
11/16/2021

Evans Financial Services Limited Disclosure Information

About Evans Financial Services Limited

Evans Financial Services Limited (FSP753871) is a Financial Advice Provider that holds a license issued by the Financial Markets Authority (FMA) to provide financial advice services.

You can find Evans Financial Services Limited listed on the Financial Service Providers Register at fsp-register.companiesoffice.govt.nz.

I have been working in the insurance industry for the past 9 years specializing in personal risk insurances. I pride myself on looking after my clients and recommending a tailor made plan suited to each individual's needs.

The conditions of the Evans Financial Services Limited license allow me to provide the following financial advice services:

- Personal Life Risk & Medical Insurance

Personal Life Risk & Medical Insurance

Evans Financial Services Limited provides personalised advice that takes into account your individual circumstances to determine the personal risk products that best meet your personal goals and needs.

I follow a documented advice process that uses your personal situation to work out what's important to you, what products you need and how much cover you should have in place. I then recommend the provider that offers the cover most suited to your stated preferences.

Providers Evans Financial Services Limited work with

Evans Financial Services Limited have chosen to work with the following personal risk insurers:

- | | | |
|-----------------|----------------|----------|
| - AIA | - Asteron Life | - Accuro |
| - Partners Life | - Cigna | |
| - Fidelity Life | - NIB | |

This means that Evans Financial Services Limited will only consider the providers listed above when recommending a product to meet your personal risk insurance needs.

How I am paid

Evans Financial Services Limited does not charge any upfront fees for my risk advice services. To ensure advice remains accessible, I am paid commission by the provider of any product you put in place on the back of my recommendation.

How I manage conflicts of interest and put your interests first

The services Evans Financial Services Limited offer are provided free of charge to my clients. This is because Evans Financial Services Limited is paid by the providers when one of their products is taken up on the back of my recommendation.

Although Evans Financial Services Limited is paid by the providers, I always put your interests first:

- I follow a proven 6-step advice process that puts my clients needs at the heart of the advice process
- I identify and disclose the maximum level of commission I may get on the back of my recommendation
- If my recommendation involves replacing cover, I will provide a comparison of covers and explain what the recommended provider offers that your existing cover does not. I will also let you know if there is anything your existing provider covers that the recommended provider will not.
- All my recommendations are provided in writing with an explanation as to how they are based on your individual needs
- Evans Financial Services Limited completes internal and external reviews of my advice process to ensure I follow a thorough review process that puts client interest first.

Duties

Under the Financial Markets Conduct Act 2013, it is the duty of Evans Financial Services Limited to ensure I:

- meet the standards of competence, knowledge, and skill set out in the Code of Professional Conduct for Financial Advice Services (Code of Conduct), which form part of the wider regulatory regime for financial advice and ensure I have the expertise necessary to provide you with advice; and
- give priority to your interests by taking all reasonable steps to ensure that the advice given to you is not materially influenced by my own interests or the interests of any other person connected with the giving of advice; and
- exercise care, diligence, and skill that a prudent person engaged in the occupation of giving related financial advice would in the same circumstances; and
- meet the standards of ethical behaviour, conduct, and client care set out in the Code of Conduct, to treat you as I should and to provide you with suitable advice.

What if something goes wrong

I value the ability of my clients to provide feedback about the service they have received as well as the opportunity to put it right when they are unhappy with any aspect of my service.

If you would like to raise concerns about the service you have received, I have an internal complaint process that I will follow when I receive your formal complaint.

My internal process involves:

1. Requesting your complaint in writing
2. Acknowledging the receipt of your complaint within 2 working days of receiving it.
3. Investigating your concerns by speaking with all the involved parties and reviewing all the documentation I hold on file.

4. Providing a formal written response within 28 days of acknowledging your concerns.

If you would like to make a complaint, please email: hayley@evansfinancial.co.nz

If you are unsatisfied with the outcome of my internal complaints process, you are able to escalate it to my dispute resolution scheme:

Scheme: Financial Services Complaints Ltd
Address: Level 4, 101 Lambton Quay
Wellington 6011
Telephone number: 0800 347 257
Email address: complaints@fscl.org.nz

They are an independent dispute resolution service provider that helps resolve complaints about financial service providers, free of charge.